



ACQUISITION AND  
TECHNOLOGY  
DP/CPF

## OFFICE OF THE UNDER SECRETARY OF DEFENSE

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WASHINGTON DC 20301-3000

JUNE 22, 2000

MEMORANDUM FOR DIRECTORS OF DEFENSE AGENCIES  
DEPUTY FOR ACQUISITION AND BUSINESS MANAGEMENT,  
ASN (RD&A)/ABM  
DEPUTY ASSISTANT SECRETARY OF THE AIR FORCE,  
(CONTRACTING), SAF/AQC  
DEPUTY ASSISTANT SECRETARY OF THE ARMY  
(PROCUREMENT)  
EXECUTIVE DIRECTOR FOR PROCUREMENT MANAGEMENT  
(DLSC/DLA)

The Contract Pricing Reference Guides are cited in FAR 15.404-1(a)(7) as a source of authoritative guidance and instruction in all aspects of the pricing process. These guides were developed jointly by the Air Force Institute of Technology and the Federal Acquisition Institute and are now maintained by the Office of the Director of Defense Procurement. The five guides are: I - Price Analysis, II - Quantitative Techniques for Contract Pricing, III - Cost Analysis, IV - Advanced Issues in Contract Pricing, and V - Federal Contract Negotiation Techniques.

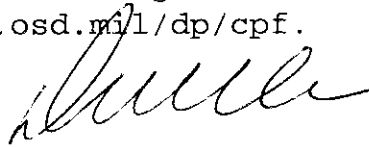
Until recently, the guides have been available only in Adobe Acrobat (PDF) format. Feedback indicated that it was difficult to obtain the guides and awkward to access and use them as PDF files.

To provide the material in a more user-friendly format, we have converted the guides to Hypertext Markup Language (HTML) and all five volumes are now available in HTML on the Defense Procurement website. Some of the improvements include:

- Faster access.
- Links to FAR and DFARS citations, OMB Circulars, and many other sources of information.
- A linked index to all five volumes.
- A linked table of contents for each chapter.
- A summary of changes that are made to the guides.



I encourage you to ensure your contracting workforce is aware of this valuable resource. The Pricing Guides are available via the internet at <http://www.acq.osd.mil/dp/cpf>.

A handwritten signature in black ink, appearing to read 'Deidre A. Lee', written in a cursive style.

Deidre A. Lee  
Director, Defense Procurement